



Metropolitan Washington Association of Plumbing-Heating-Cooling Contractors

# Newsleak

## Message from the President — Bill Royston



### Calendar of Events

- September 12 - Networking Meeting
- October 3 - MWPHCC Meeting
- October 16 - 19 - PHCC Connect in Las Vegas

Now that summer is winding down, the MWPHCC is ready to get back into full swing. We've just had our summer planning session with the MWPHCC Board of Directors and we've got some great things planned for the year ahead.

Our first meeting of the new season is something different for a change. Please join us at Franklin's on the second Thursday of the month on September 12th as Ferguson sponsors a Networking Event. This is a great venue (with great mussels) to come and meet with other contractors, manufacturers and vendors in the plumbing and HVAC profes-

sion and get the latest information going on in our industry in the Metro DC Area. We are hoping that all of our members will come to Franklins to kick off the fall/winter season in a strong manner. We'd also like to see many non-members at this event to introduce them to the association and show them what we have to offer to the industry and how important association membership is to business owners. Please be sure to invite other plumbers, HVAC and mechanical professionals to this event. And not only to our first meeting. We want to focus in the upcoming year on increasing our membership and encouraging more

participation from all of our members. As in every group, we have quite a few active members but we'd like to see all of our members at our meetings providing their knowledge and opinions.

Enjoy the end of summer and we look forward to seeing you on September 12<sup>th</sup>!

If you have any ideas, suggestions or questions you can always feel free to contact me at 301-808-6800.

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## MWPHCC September Meeting - Networking Event

We hope that you will join us for MWPHCC's first Networking meeting on **Thursday, September 12, 2013**. To kick off the Fall 2013 meeting season, we are going to meet at Franklin's Restaurant, 5121 Baltimore Avenue, Hyatts-

ville, MD 20781. We'll meet from **5:30 - 8:00 pm** with an open bar of beer and wine and great food. Franklin's is the perfect venue for contractors and all industry professionals to gather together to talk and network.

The September Networking Meeting is generously sponsored by Ferguson, Ekof, N.H. Yates, ROI, Stack Sales, Taze & Hewitt and The Joyce Agency.

We look forward to seeing you there!

### MWPHCC - New Website

The MWPHCC has a brand new website and a new web address. Our website is now located at [www.mwphcc.org](http://www.mwphcc.org). You can find out about all of our upcoming events and trainings, membership information, area resources and so much more! Be sure to check out [www.mwphcc.org](http://www.mwphcc.org) and stay informed.



## The Big Build - Saturday, September 21, 2013



Please join us on Saturday, September 21, 2013 for the Big Build at the National Building Museum. This festival provides families with a close-up look at many trades and professions while offering various hands-on activities.

Every year, the Metro Washington PHCC headed by David

Shapiro of Shapiro & Duncan provides exhibits for this event that showcase the plumbing and HVAC industry. The event is from 10 am - 5 pm at the National Building Museum on 401 F Street, NW, Washington, DC. Volunteers are always appreciated for any amount of time that you can come and help with the

exhibits including the very popular pipe tree made out of pipe fittings, cutting PVC pip to make piggy banks and other volunteering opportunities.

If you would like to volunteer for this event, even if it is just for a couple of hours, please contact David Shapiro at 301-672-1581.

## Welcome New Members



The MWPHCC would like to welcome new Industry Associate Member, R.E. Michel Company. The R.E. Michel Company was founded in Baltimore, Maryland in 1935 as a supplier to the home heating oil burner industry. Still family owned and operated, they have grown to be one of the nation's leading wholesale distributors of HVACR equipment, parts and supplies. With more than 225 branch sales locations nationwide, they make convenient customer access to the R.E. Michel Company a reality, not a slogan. Their business hours are established by the general needs of the particular market, not by a corporate policy, and you'll find them available to serve you on Saturday as well. Many of their branches have training facilities on site. Their full-time training staff provides the educational programs locally that you need to be successful in your marketplace. For after-hours emergency service, They are as close as your phone, 7 days a week, 24 hours a day.

You can contact the Landover Branch Manager, Clinton Dalton at 301-322-4700 or [clinton.dalton@remichel.com](mailto:clinton.dalton@remichel.com)



The MWPHCC would like to welcome new Industry Associate Member, the DC Sustainable Energy Utility (DC SEU). The DC Sustainable Energy Utility (DC SEU) is a new kind of utility designed to save District businesses, institutions, and households energy and money through energy efficiency. As a new MWPHCC member, they look forward to working with you to inform your District clients about DC SEU programs, such as their residential gas rebates for up to **\$850** off the purchase and installation of high efficiency natural gas furnaces, water heaters, and boilers. The DC SEU provides an independent, third-party perspective on energy-efficient and renewable energy technologies and offers rebates and incentives to offset the cost of energy savings projects.

In addition to delivering energy savings for the District, the DC SEU is committed to community engagement, reinvesting rate-payer dollars into the local economy, and green workforce development. Call the DC SEU today at 855-MY-DCSEU or visit [www.DCSEU.com](http://www.DCSEU.com) for best practices on saving energy and more information on DC SEU programs.

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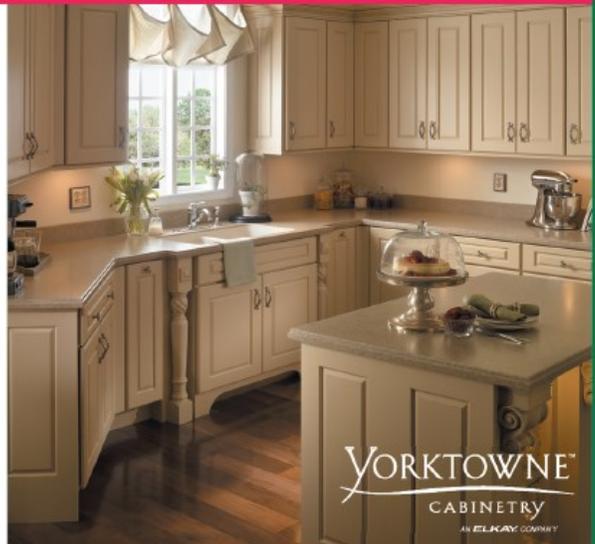
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## OSHA: New Hazard Communication Standards

"Exposure to hazardous chemicals is one of the most serious threats facing American workers today," said U.S. Secretary of Labor Hilda Solis. "Revising OSHA's Hazard Communication standard will improve the quality and consistency of hazard information, making it safer for workers to do their jobs and easier for employers to stay competitive."

The Hazard Communication Standard (HCS) is now aligned with the Globally Harmonized System of Classification and Labeling of Chemicals (GHS). This update to the Hazard Communication Standard (HCS) will provide a common and coherent approach to classifying chemicals and communicating hazard information on labels and safety data sheets. Once implemented, the revised standard will improve the quality and consistency of hazard information in the workplace, making it safer for workers by providing easily understandable information on appropriate handling and safe use of hazardous chemicals. This update will also help reduce trade barriers and result in productivity improvements for American businesses that regularly handle, store, and use hazardous chemicals while providing cost savings for American businesses that periodically update safety data sheets and labels for chemicals

covered under the hazard communication standard.

### Hazard Communication Standard

**In order to ensure chemical safety in the workplace, information about the identities and hazards of the chemicals must be available and understandable to workers. OSHA's Hazard Communication Standard (HCS) requires the development and dissemination of such information:**

- Chemical manufacturers and importers are required to evaluate the hazards of the chemicals they produce or import, and prepare labels and safety data sheets to convey the hazard information to their downstream customers;
- All employers with hazardous chemicals in their workplaces must have labels and safety data sheets for their exposed workers, and train them to handle the chemicals appropriately.

### Major Changes to the Hazard Communication Standard

- **Hazard classification:** Provides specific criteria for classification of health and physical hazards, as well as classification of mixtures.
- **Labels:** Chemical manufacturers and importers will be required to provide a label that includes a harmonized signal word, pictogram, and hazard statement for each hazard class and category. Precautionary statements must also be provided.
- **Safety Data Sheets:** Will now have a specified 16-section format.
- **Information and training:** Employers are required to train workers by December 1, 2013 on the new labels elements and safety data sheets format to facilitate recognition and understanding.

For more information, go to the OSHA website at

[www.osha.gov/dsg/hazcom/index.html](http://www.osha.gov/dsg/hazcom/index.html)



*"Once implemented, the revised standard will improve the quality and consistency of hazard information in the workplace, making it safer for workers by providing easily understandable information on appropriate handling and safe use of hazardous chemicals."*

## 2014 MWPHCC Calendars are Now Available for Sale

The MWPHCC has a 2014 calendar for sale. Each calendar has a unique 3 digit number attached to it (ranging from 000 to 999). On each day of the calendar, a different dollar amount is shown. If the number on your calendar is drawn by the DC Lottery pick 3 then you will win the amount indicated on the day it is drawn.

We will have calendars available for purchase at our meetings. Cost of the calendar is \$20 for the evening pick only or \$40 for the day and evening pick.

If you have questions regarding the calendar or would like to purchase one, email [susan@mwphcc.org](mailto:susan@mwphcc.org) for more information.

Metropolitan Washington Association of  
Plumbing, Heating & Cooling Contractors  
1322 Gresham Road, Silver Spring, MD 20904



**2014 Lottery Match Calendar**  
Visit us at [www.mwphcc.org](http://www.mwphcc.org)

Join us

On Thursday, September 12, 2013

For a Networking Meeting for the

Metro Washington PHCC

at Franklin's Restaurant

5121 Baltimore Avenue, Hyattsville, MD 20781

Open Bar - Beer and Wine Only

5:30 - 8:00 pm

Come and meet with other contractors, manufacturers and vendors in the plumbing and HVAC profession.

You'll get the latest information on products and all that is going on in our industry in the Metro DC area.

Food and beverages will be provided.

**This event is generously sponsored by  
Ferguson, Eklof, N.H. Yates, ROI, Stack Sales,  
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## MWPHCC Spring Fishing Trip

On Friday, April 26, 2013, the MWPHCC held a successful Fishing Trip on a sunny morning. The association chartered 4 boats with Lexianna

Charters that sailed out of Chesapeake Beach, Maryland. Many fish were caught on the morning cruise and a great time was had by all of the partici-

pants. All 4 boats were full and we look forward to hosting this very popular trip again next year. Be sure to be on the lookout for information on the 2014 trip.



Randy Duke of Washington Winnelson



Bill Royston, Owner of All-Pro Services, Inc. and MWPHCC President



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*“As a contractor, you play an important role in helping to prevent lead exposure.”*



PHCC–National continues to encourage members to comply with EPA’s lead paint rule requiring certification for all renovation, repair, and painting firms working in housing or facilities built before 1978 where children are routinely present. While EPA is currently drafting a rule that would expand the lead paint regulation to commercial and public buildings (final rule expected by mid-2015, and compliance in 2016), the residential rule is currently law as it applies to residential homes. EPA has also increased their enforcement capabilities and has a long list of contractors who have already been fined.

EPA’s website offers the following additional information:

As a contractor, you play an important role in helping to prevent lead exposure. Ordinary renovation and maintenance activities can create toxic lead dust that can harm your customers, workers, and even yourself. But by following lead-safe work practices, you can prevent lead hazards. The Lead Renovation, Repair and Painting (RRP) Rule establishes requirements for firms and individuals performing renovations.

### What are the EPA requirements?

#### Get your firm certified

Federal law requires all renovation, repair, and painting **firms** (including sole proprietorships) working in housing, or facilities where children are routinely present, built before 1978, to be certified. Certification is simple and quick for firms intending to comply – just submit an application and fee to EPA. It’s easy to apply.

**Renovating HUD housing?** In addition to EPA’s Renovation, Repair and Painting regulations, the U.S. Department of Housing and Urban Development (HUD) requires compliance with its Lead Safe Housing Rule in target housing receiving HUD assistance.

Becoming Lead-Safe Certified isn’t just the right thing to do for the safety of your workers and customers, it’s also good for business. EPA recommends that consumers hire only certified contractors for renovations in homes and child-occupied facilities built before 1978.

### Get Your Employees Trained

Federal law requires that a “Certified Renovator” be assigned to each job, and that all involved **individuals** are trained in the use of lead-safe work practices. A Certified Renovator must provide lead-safe work practices training to all non-certified renovation workers on a job site. To become a Certified Renovator, a person must complete a renovator training course accredited by EPA or an EPA authorized program which will teach you how to work lead safe.

Remember three key points:

- Set up the job site safely
- Minimize dust on the job
- Clean up carefully and completely

Read about the rule and how to comply in the EPA Small Entity Compliance Guide to Renovate Right.

- The certified firm must assign a Certified Renovator to each renovation job it performs.
- The firm must notify the homeowner or tenants about lead hazards. Download EPA’s lead hazard information pamphlet *Renovate Right: Important Lead Hazard Information for Families, Child Care Providers, and Schools* (PDF) | en español (PDF) .
- The firm must document compliance with this requirement; EPA’s pre-renovation disclosure form (PDF) may be used for this purpose.
- The certified renovator must perform or direct certain key tasks during the renovation and be present on-site during those key tasks, including while:
  - Signs are being posted before the job;
  - The work area is being contained; and
  - The work area is being cleaned post-renovation.
- The certified renovator must perform cleaning verification after the job is finished.
- The certified firm and renovator must make sure that other workers on the renovation job follow lead-safe work practices.
- The certified firm and renovator must prepare and maintain records. Use EPA’s sample recordkeeping checklist.



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Dedicated to the promotion, advancement, education and training of the industry, for the protection of our environment and the health, safety and comfort of society.

*PHCC Mission*

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