



Metropolitan Washington Association of
Plumbing-Heating-Cooling Contractors

Newsleak

Message from the President — Buckey Davis



Summer is right around the corner. For those of us that do A/C work we hope that the warmer weather brings on additional work. The warmer weather also brings other welcome things like family vacations, visits to the pool and the beach. Although we won't be meeting as an association again until September (no meeting in June this year), our Board of Directors will be meeting for our planning session in August. As always, we are looking for new ways to

improve the association and bring more benefits to our members. If you have any suggestions or ideas for the chapter, please do not hesitate to contact me.

On August 24, 2012 we will be having our annual Golf Tournament. We will be playing at the Glenn Dale Golf Club for the third year in a row and will continue to collect money for the Susan G. Komen for the Cure Foundation for breast cancer research. You don't want to

miss this event! All of the details and registration are included on the insert in the newsletter.

Have a safe and happy summer and I look forward to seeing you in September!

You can always feel free to contact me at 202-288-6300.

Calendar of Events

- No Meeting in June
- Aug 24 - Golf Tournament
- September 6 - Meeting

No Meeting in June – Have a Great Summer!

Refrigeration and Air Conditioning Bond Renewal

Inside this issue:

Legislative Conf	2
Xmas in April	4
PHCC News	6
New Member	6
Golf Tournament	Insert
Summer Safety Tips	9



The MWPHCC will be offering a group discount on District of Columbia Refrigeration and Air Conditioning Licenses that are due to expire on September 30, 2012.

Although the bonds do not expire for several months, we are going to get an early start on bond prepara-

tion because of changing schedules during the summer months.

If you are interested in acquiring your bond with the discounted rate of \$175 per bond, you must be a current member in good standing with the MWPHCC. The licensing procedure requires that you obtain two bonds, one for the company and one for the master within the business.

Bonds will be prepared by Willis of

Tennessee (and underwritten by Travelers). Bonds will be mailed to members.

Bond information will be sent by mail to current members in June. If you are interested in obtaining your bond through the MWPHCC or would like to become a current MWPHCC member, please contact Susan Northcutt at 301-879-2912 or susan@northsecure.com.



PHCC's 2012 Legislative Conference Yields Results

More than 130 PHCC members “took care of business” during the April 25-26 Legislative Conference. During visits on Capitol Hill, contractors and association executives lobbied for key PHCC positions, including support for permanent repeal of the estate tax, a more workable EPA Lead Renovation, Repair and Painting Rule (LRRP) and a Congressional hearing on the U.S. Dept. of Energy’s development of workforce guidelines for the Weatherization Assistance Program.

“We were very pleased with the results of this conference,” said PHCC President Keith Bienvenu. “Not only were the meetings with legislators very beneficial, we have also received requests to be involved in new small business groups that are being formed. This is a true reflection of the year-long time, energy, passion and commitment that PHCC members invest in building relationships with those who decide policy that impacts our industry.”

Prior to the Capitol Hill appointments, participants heard from a mix of political analysts, national lawmakers and federal agency officials during an opening session, breakfast and evening events, including a Col. George D. Scott reception recognizing PHCC’s 130th anniversary. Here are the highlights.

House Small Business Committee Chair Addresses PHCC Legislative Breakfast

The chairman of the powerful House Small Business Committee,

Rep. Sam Graves (R-MO), addressed PHCC members at the legislative breakfast. Graves discussed several issues of importance to PHCC and offered keen insight into how PHCC can continue to be effective on small business issues on Capitol Hill. He updated PHCC on issues like estate tax repeal, the regulatory process, more funding for education and new opportunities for small business to enter the federal procurement process. In his committee leadership position, Rep. Graves is the leading advocate for small business in the U.S. House of Representatives. As a result of the legislative conference, Rep. Graves has invited PHCC to join the House Small Business Committee industry working group. The working group is a body of industry and Capitol Hill leaders who engage, discuss and work on issues with the intent of solving problems and seeking opportunities for small business.

Renowned Political Analyst Assesses Presidential/Congressional Races

Conference opening speaker Mort Kondracke has been on the Washington, D.C., scene for more than 40 years and has covered and reported on every facet of American politics. During his remarks to PHCC, the political pundit provided insight on where we are – and why we are where we are—as a nation. He also ad-

ressed how the national election year and other political issues are impairing progress on Capitol Hill in important areas like the national debt, energy and environmental policies, immigration and educational policies, etc. Regarding the presidential election, he predicted that it will be “very, very close, loud and nasty.” He added that, “unless something unforeseen happens, the next president will have a divided government again.” In the House and Senate, he said there is a chance that Republicans will win the United States Senate and Republicans will continue to hold the U.S. House of Representatives (but will lose some seats).

Small Business Administration Chief Offers Direct Voice for PHCC

Dr. Winslow Sargeant, Chief Counsel of Advocacy, U.S. Small Business Administration, met with PHCC members to offer his thoughts and ideas into how his department can help and offer assistance to small business. Sargeant is the “watch dog” for small business within the Administration and often advocates on behalf of small business on Capitol Hill. “We’re here to amplify your voice,” he said. Sargeant pointed to recent small business victories of interest to PHCC,

Continued on page 3

Legislative Conference cont.

Continued from page 2

including repeal of the three percent withholding rule and efforts to make the EPA's Lead Renovation and Repair Ruling more flexible. He conveyed his desires to form a business roundtable with PHCC that is structured in a way in which PHCC members can have a direct voice with SBA.

PHCC Members Bid Farewell to a True Friend of the Industry

At the close of the conference, PHCC members said goodbye to retiring U.S. Sen. Jon Kyl of Arizona. Sen. Kyl has been a true friend to PHCC and his closing message was simple yet direct...."get to know your

lawmakers while they are in your district and state....if you wait until your Members of Congress are in Washington, D.C., you've missed the opportunity to have a voice."

The next PHCC Legislative Conference will be spring 2013.



Buckey Davis, MWPHCC President and John Barry



U.S. House of Representatives Small Business Committee Chairman Sam Graves (R - MO) addresses PHCC members.



MWPHCC President, Buckey Davis and PHCC National President, Keith Bienvenu



John Barry, Steve Heidler, Zone 2 Director and MWPHCC Past President, Monica Maloney-Heidler and John Jacobs

Christmas in April and Rebuilding Together



The MWPHCC has been working to help their community for many years and this year was no different. On Saturday, April 28, 2012 and throughout the month of April, our hardworking plumbers volunteered their time to help families in need. We had members work with both Rebuilding Together, DC and Christmas in April PG County, MD. Both programs rely on community volunteers to repair homes of low-income homeowners, especially elderly, disabled, and families with children in our community.

The primary goal with Rebuilding Together and Christmas in April is to keep people living in warmth, safety and independence. It is estimated that nearly 75 million Americans are homeowners, how-

ever many cannot afford to make the necessary repairs or are physically unable to maintain their homes. Both of these volunteer organizations rely on dedicated volunteers to fill a desperate need, rehabilitating houses and revitalizing neighborhoods.

With the support of our association many homeowners now have needed repairs completed, ensuring a more safe and comfortable home.

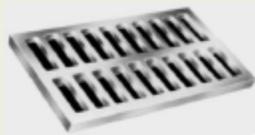
The following members are proud to serve their community and we want to thank them for their dedicated volunteer service:

Al Luke and Mark Wolfe from Jiffy Plumbing, Heating & Cooling. **John Barry** from John

Barry Plumbing & Heating and **Tim Morris**, Master Plumber.

Also, a special thank you to Carl Anderson of Ferguson Enterprises. He coordinated the donation of supplies for the repairs in Maryland. We greatly appreciate these generous donations from Ferguson Enterprises again this year to Prince George's County, MD Christmas in April.

With the current financial challenges that Americans are facing, we plan to support these programs in the future and we hope that you will plan to join us next year for this meaningful experience.



EACH DAY YOU HAVE MANY CHOICES FOR DRAINS AND ASSOCIATED PRODUCTS so....WHY JOSAM???

- ❖ Local Stocking Representative! (Taze & Hewitt)
- ❖ Packaged Product – Shrink Wrapped - No Lost Parts!
- ❖ Stainless Steel Drains for Critical Service/Industrial Applications
- ❖ Trench Drain Stainless Steel Push-To-Fit Piping System
- ❖ Systems - Complete Line of Trench Drain Products!

Please contact Jaime Coscia at 443.632.1674 or Joyce Paul at 443.561.1696
for any assistance you may need

Ferguson is Fully Loaded with State Commercial Water Heaters.



FERGUSON
a WOLSELEY company
www.ferguson.com

24-hours
(301) 440-7519
M-F (443) 543-1360 • (443) 543-1365

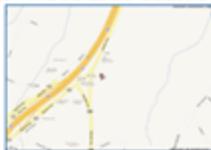


ROI Marketing Parts Depot



The ROI Parts Depot
NEW LOCATION!
733 Generals Highway
Millersville, MD 21108.
Operating Hours are M-F,
8 A.M-4 P.M

Over 1200 Parts in STOCK!
NOW IT'S **FASTER** THAN EVER
TO RECEIVE REPAIR PARTS FOR
STATE WATER HEATERS



For more information Contact
ROI Marketing
1-800-441-8188
Contact Chris Kidwell for
after-hour emergency parts
(410)703-1790
*Additional fee for after-hour pick-ups



NEW LOCATION
The ROI Parts Depot stocks residential and commercial water heater repair parts allowing contractors the ability to provide faster service on State water heaters and those AO Smith water heaters having parts in common with State models. Now stocking Liberty Pumps.



Visit us on our website www.roimkt.com



PHCC News



"Know of a great contractor or apprentice who should be recognized at the national level? Encourage them to apply for the PHCC Plumbing Contractor of the Year, the PHCC HVAC Contractor of the Year, or PHCC Apprentice of the Year awards."

PHCC Participates in Legionellosis Panel Discussion

During the May 1-2 International Emerging Technology Symposium, PHCC was part of a discussion panel that explored the topic: "Keeping Our Plumbing Systems Safe; Exploring and Mitigating the Risk of Legionellosis and Other Pathogens." Recent studies have suggested increased risk in certain situations, and there is concern that as alternate supplies of water are used, exposure to these pathogens may pose greater health risk. Discussion of growth factors and strategies to mitigate these factors led to many questions from symposium attendees. It was intended that this discussion will lead to better understanding and consistent application of codes and standards to help further protect the potable water supply. Many other topics of sustainability were discussed in the two-day program with input from international contributors bringing to light new possibilities in the conservation of water resources.

PHCC was a sponsor of the symposium, which was co-convened by IAPMO and The World Plumb-

ing Council.

PHCC Wants Access to Government Employees at Association Conferences

PHCC—National Association signed onto a letter objecting to recently passed amendments to two separate House and Senate bills that would restrict government employees from attending meetings and conference. In essence, the amending language would prevent federal employees from participation in national and state PHCC events. The most recent example is U.S. Small Business Administration's Chief Counsel of Advocacy Dr. Winslow Sargeant's participation in the April 25-26 PHCC Legislative Conference. The letter opposing the amendments was signed by 2,000 organizations representing 50 states.

Virtual University Offers Building Commissioning Course

Does your work involve com-

missioning buildings? The Virtual University's Building Commissioning course reviews the commissioning process that assures the building owner that the equipment, systems, and controls providing light, heat, cooling, and ventilation are effectively working together in conformance with design intent. To learn more about this course or to register, visit the Virtual University and click on Environmental Library. PHCC members save 10 percent by entering the code "mem10" at checkout.

Top Contractors and Apprentices Wanted

Know of a great contractor or apprentice who should be recognized at the national level? Encourage them to apply for the PHCC Plumbing Contractor of the Year, the PHCC HVAC Contractor of the Year, or PHCC Apprentice of the Year awards. Winners earn cash prizes, awards, and media recognition for this honor. Applications are available on the PHCC website. Deadline is July 15, 2012.

Welcome New Member

We would like to welcome our newest Industry Associate, Rheem Manufacturing. Rheem offers a wide variety of advanced, energy efficient water heating solutions—from tried and true tank-type water heaters to space-saving tankless units that provide homeowners with continuous hot water. Rheem ensures that its contractor customers have access to a selection of products that can satisfy the budgets and lifestyles of every customer. Rheem is currently in its 87th year of operation and is the only manufacturer in North America delivering heating, cooling and water heating solutions to homes and businesses everywhere. To learn more about Rheem, please see www.rheem.com or contact Dennis Ryan, Rheem regional sales manager, dennis.ryan@rheem.com.



www.BOCKWATERHEATERS.com

ezFIT SERIES

- **BETTER VALUE** - Better profit, easy fit dimensions to minimize installation cost; 76,000 - 199,000 BTUH
- **BETTER EFFICIENCY** - Turboflue® - only Bock has it
- **BETTER DURABILITY** - Stronger tank, fewer welds
- **BETTER CUSTOMER SATISFACTION** - 5-yr limited warranty
- **BETTER SUPPORT** - At Bock we take manufacturing water heaters very personally



Now Available from *Kingswell, Inc.*

5320 Sunnyside Avenue
Beltsville, MD 20705
For Fast Service... Call 301-937-1900
From Outside Washington, D.C. Metro Area: 1-800-262-1930
FAX: 301-595-9059

Proudly Represented by
Thompson-Withers, LLC
301-846-7851

Webstone

VALVE INNOVATION

The **CORE** of Any
Professional **HYDRONIC**
Installation

HYDRO-CORE

Easily Install & Service
Any Near Boiler or
Secondary Circuit Loop

- Replaces 15 components
- Eliminates 13 connections
- Saves nearly 2 hours of labor
- Installation kits to fit over 100 different boilers



The Isolator® EXP E-2

Compact & Economical Alternative

The ISOLATOR. EXP E2 TWH SERVICE VALVES



- 4 1/2" Installed
- Heavy duty forged brass
- Full port main flow channels & high flow drains
- Color coded for hot & cold
- Uniquely designed oversized handle
- Available in 3/4" or 1"
- IPS or SWT Connections
- Choice of 3 different PRV Options
 - 30 PSI / 200,000 BTU
 - 150 PSI / 200,000 BTU
 - 150 PSI / 2.7M BTU



Learn more:
www.webstonevalves.com
(800) 225-9529

Contact your local Webstone representative:
N.H. Yates & Company
Call (800) 878-8181 or visit www.NHYates.com

YATES

SINCE 1949



**Looking for direction
with a 401(k) or IRA rollover?**

I can help.

Maybe you've just retired, maybe you retired some time ago, or maybe that dream is still a few years away.

When it comes to your retirement assets, the main thing you need to know is that you've got lots of options.

**Call today to talk
about your choices.
(301) 580-2227**



Jacobs Financial Group, LLC

John C. Jacobs, Financial Professional
Toll-Free: (888) 866-5657
johnnyjinsurance@hotmail.com

Any transaction that involves a recommendation to liquidate a securities product, including those within an IRA, 401(k) or other retirement plan, for the purchase of an annuity or for other similar purposes, can be conducted only by individuals currently affiliated with a properly registered broker/dealer or registered investment adviser. If your financial professional does not hold the appropriate registration, please consult with your own broker/dealer representative or registered investment adviser for guidance on your securities holdings.

23546-12

You know smart design when you see it. Think about ITT.

Introducing the Bell & Gossett Impact Wastewater Pump Series, the clear choice for high-efficiency performance in wastewater removal.



Impact pumps keep wastewater moving efficiently even in the toughest conditions. Their revolutionary design means Impact pumps are ideal wherever waste or drainage must be disposed of quickly and efficiently. Our unique self-cleaning impeller and volute are specifically configured to process solids more easily, reducing clogging, while reducing efficiency loss and maintenance downtime. The air-filled motor, dual mechanical seal and seal protection chamber reduce maintenance and provide greater durability for lower operating costs.

From building services to light industrial and agricultural applications, Impact is the clear choice for efficient, cost-saving performance.

Authorized Representative:



10901 Pump House Road • Annapolis Junction, MD 20701
Baltimore: 410-792-4230 • Washington: 301-953-9370 • 800-966-1277 • Fax: 301-490-7156
www.cummins-wagner.com



ITT

Engineered for life

The "ITT Engineered Blocks" symbol; and "Engineered for life" are registered trademarks of ITT Corporation. © 2010

OSHA Safety Tips for Working in Summer Heat



“During the warm season, it is important to understand that exposure to heat can cause serious illness or death.”

The hot days of summer will soon be here. Throughout the country, thousands of employees who work outdoors face the potential dangers associated with overexposure to heat. Factors such as working in direct sunlight, high temperature and humidity, physical exertion and lack of sufficient water intake can lead to heat stress.

“During the warm season, it is important to understand that exposure to heat can cause serious illness or death,” said Assistant Secretary of Labor for OSHA Edwin G. Foulke, Jr. “We encourage employers and employees to take advantage of OSHA’s many free resources that offer advice on how to stay healthy while working outside.”

Exposure to heat can cause heat cramps and rashes. The most serious heat-related disorders are heat stroke and heat exhaustion. Symptoms include confusion; irrational behavior; loss of consciousness;

hot, dry skin; and abnormally high body temperature. Drinking cool water, reducing physical exertion, wearing appropriate clothing and regular rest periods in a cool recovery area can lessen the effects of working in summer heat.

Protecting Workers from the Effects of Heat is a fact sheet explaining heat stress and how it can be prevented. The fact sheet Working Outdoors in Warm Climates provides recommendations on how to protect employees from exposure to ultraviolet radiation (UV) and offers information on insect-caused illnesses such as West Nile Virus and Lyme disease. Employers and employees will find more practical tips for guarding against UV radiation in Protecting Yourself in the Sun, a pocket-sized card addressing skin cancer, describing its varied forms, and suggesting ways to block UV rays.

These outdoor work-related publications and others are free and can be downloaded from the Publications page on OSHA’s Web site or ordered from the publications office at 202-693-1888. More information can be found on the Web sites of the Centers for Disease Control and Prevention (CDC) and the National Institute for Occupational Safety and Health (NIOSH).

Under the Occupational Safety and Health Act of 1970, employers are responsible for providing a safe and healthy workplace for their employees. OSHA’s role is to promote the safety and health of America’s working men and women by setting and enforcing standards; providing training, outreach, and education; establishing partnerships; and encouraging continual process improvement in workplace safety and health.



Now available only at



Fusion Piping System

For Potable, Chilled, and Hot Water Systems and Many More Applications

- No soldering necessary
- Limited to no expansion
- Plenum-rated
- Zero V.O.C.'s
- No insulation needed
- Doesn't dry fit
- Up to 30% less than the cost of copper



301-516-7000
www.tsomerville.com



WHY BUY A JETGLAS®?

- Hundreds of Jetglas® Commercial & Residential Water Heaters in stock, same day delivery available.
- Delivery to the jobsite of all Jetglas® Water Heaters, disposal available for a small charge.
- Large stock of parts for Jetglas® & Bradford White Gas, Electric, and LP Heaters.
- We are UL Listed – Commercial Electric Jetglas® Water Heaters built to your specifications.
- Sizing & Cross referencing available for all size water heaters available.
- 1st Year Warranty Labor service performed by our in-house highly qualified Technicians.
- We Support All MWPHCC functions and sponsor the December Monthly Meeting.
- Open 24 hours a day, 7 days a week! After hour and weekend delivery available for a reasonable rate.
- We sell to Licensed Professionals only – we do not cut out the plumbers for the end user.
- Providing quality Customer Service for over 30 Years!



D & B DISTRIBUTING COMPANY, INC.
2301 PERKINS PLACE SILVER SPRING, MARYLAND 20910
(888) JETGLAS – (301) 565-2222 – FAX (301) 589-1058
WWW.JETGLASWATERHEATERS.COM



Healthy Home System™

Take the mystery out of IAQ.

Your customers might not understand "IAQ" but they surely understand the idea of a healthy home. Now, you can give them what they want...air that is *Fresh, Clean, & Pure.*"

by  **FIELD CONTROLS**

- Works with virtually any forced air system
- Customizable
- Affordable
- Easy to install



Represented By

Manufacturers Representative Since 1963
Harry Eklof
& Associates, Inc.

1-800-556-7556 • www.harryeklof.com

Visit www.fieldcontrols.com/certiaqinfo for more details.

The Metro Washington PHCC Industry Associate Members provide tremendous support to our Association. Please show your support to them when you purchase your supplies and are in need of their services.

- ◆ Barnett
- ◆ Bradford White Corporation
- ◆ Cummins-Wagner
- ◆ D & B Distributing Co.
- ◆ Ferguson
- ◆ Jacobs Financial Group
- ◆ Harry Eklof & Associates
- ◆ Insparisk
- ◆ NH Yates
- ◆ Rheem Manufacturing
- ◆ ROI Marketing
- ◆ SE Taylor & Associates
- ◆ Taze & Hewitt, a Division of Chesapeake Systems
- ◆ The Joyce Agency
- ◆ Thompson-Withers, LLC
- ◆ Thos. Somerville, Co.
- ◆ Tri-State Restoration
- ◆ Washington Gas
- ◆ Washington Winnelson Company
- ◆ Weil McLain
- ◆ Viega

Metropolitan Washington Association of Plumbing-Heating-Cooling Contractors

President

Buckey Davis, John C. Flood (DC)
202-288-6300
Butane1970@msn.com

1st Vice President

Bill Royston, All-Pro Services, Inc.
301-350-3800
allproserv@rcn.com

2nd Vice President

Charlie Perkins, Beltsville Htg & Air Con
301-937-6700
charlieperkins@beltsvilleheatingandac.com

Secretary

Al Luke, Jiffy Plumbing & Heating,
301-277-9111
alluke9111@gmail.com

Treasurer

Mark Crooks, John C. Flood (MD)
301-277-7300

Sergeant at Arms

John Barry, J.E. Barry Plg & Htg
301-583-0081

Past President

Glenn King, G.R. King Plumbing Co.
301-982-5373
grkingplumbing@comcast.net

MWPHCC Auxiliary

Marcia Shapiro, President
301-475-6760
damar@md.metrocast.net

Executive Director

Susan Northcutt
301-879-2912, susan@northsecure.com

Board of Directors

Carl Anderson	240-264-3600
Warren Blake	301-589-1771
Bob Clendening	202-641-8888
Ray Handy	240-433-1300
Steve Heidler	410-268-7191
Phil Heitmuller	202-726-8879
Buck Hudson	301-261-4184
Jonathan Lang	301-772-1700
John Jacobs	301-580-2227
Gary Markle	202-421-6195
Dick Rhodes	443-561-1692
Otto Seidel	202-397-7000
David Shapiro	301-475-6760
Dave Warner	301-567-2001

To Contact PHCC - NA: 1-800-533-7694
or on the web at
www.phccweb.org

We're on the web! Visit us at www.dcplumbers.com or www.dcplumbers.org

Dedicated to the promotion, advancement, education and training of the industry, for the protection of our environment and the health, safety and comfort of society.

PHCC Mission

MWPHCC
1322 Gresham Road
Silver Spring, MD 20904-1436