

# METROPOLITAN WASHINGTON ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS, INC. 1873-1973

By Mary L. Heitmuller

The Master Plumbers' Association of the District of Columbia was born in 1873, with James Ragan as its first President; Daniel Hannan, Vice President; Tim V. Noonan, Secretary; and Eugene Ridgewood, Treasurer. These gentlemen, together with 50 other master plumbers, a total of 54, constituted the Association - quite some organization for those days. During its lifetime, it has changed names several times. It became, in succession, "The Washington Association of Plumbing Contractors, Inc. of the District of Columbia," "The Washington Association of Plumbing-Heating-Cooling Contractors, Inc., of the District of Columbia," and, more recently, "The Metropolitan Washington Association of Plumbing-Heating-Cooling Contractors, Inc."

While little is known about the first 22 years of the Association's existence, since there are no minutes on record for that period, we have been able to glean a little information about the early years from a newspaper publication known as "The Hydraulic & Sanitary Plumber," published in New York, which, by its own account, was "devoted to the interest of hydraulic and sanitary plumbing to gas and steam fitting and heating." It was the organ of the Master Plumbers' Associations of Brooklyn, New York, and San Francisco, California. The July 5, 1883, edition contained an account of the first National Convention, held in New York, and stated: "At last the plumbers have obtained what they ought to have had years ago, a national association." It is to be noted that the Master Plumbers' Association of Washington, D.C., was at that time already 10-years old. There were four delegates from Washington at the National Convention among the 125 in attendance. The newspaper stated: "The body, as a whole, represented the brains and enterprise of the trade throughout the country. For one who has attended conventions of all kinds for several years in many states of the Union, it may be said that a more intelligent body of men seldom has been seen." Twenty-seven pages were devoted to an account of this Convention, and it appears that the Washington delegation took an active part in the meetings.

The next reference we have to the early history of the Association is contained in an elaborate, by now somewhat-tattered, publication entitled, "Official Souvenir, Tenth Annual Convention of the National Association of Master Plumbers of the United States, held in Washington, D.C., June 14 to 17, incl., 1892." Included in the "Programme" were: A reception of delegates at the Arlington Hotel; address of Welcome by Hon. J.W. Douglass, President, Board of Commissioners, District of Columbia; a reception by the President of the United States; a promenade concert in the parlors and banquet hall of the Arlington Hotel; a carriage ride from Arlington Hotel through the West End to Soldiers' Home, Catholic University, and to Seventh Street Wharf,

there taking the palace steamer "River Queen" to Mount Vernon; and a ride on the Potomac to Indian Head. The lithographs contained in this publication are excellent.

The earliest minutes of the Association on record are those of the Annual Meeting on December 11, 1894, at which meeting Mr. James Nolan was elected President. Mr. Nolan played an important part in the early history of the Association, as did his two sons, the one, Walter Nolan, later serving as National President. This annual meeting was followed by an "Oyster Roast," which seemed to be a popular annual affair for many years.

It is also noted that the Association met twice a month during these early years, except in July and August, when it met only once a month. Also, if member did not attend meetings, they were fined, unless they had a satisfactory excuse.

A boat trip to Norfolk was taken by 20 members, who were entertained by about 10 Norfolk plumbers; and, "in addition to a good time, some good was accomplished in that the Norfolk plumbers pledged to become associated with the National organization."

It was in 1895, also, that a code of regulations was adopted to amalgamate the Association with the Journeymen's Union of the District of Columbia, and from that time on, for many years, the two organizations were engaged in continuous disputes.

Just as the meeting places for the Association have been changing in recent years, so did they in the early years. We read that the Association met in such places as the Elks' Building, the Small Building, Builders' Exchange, Bond Building, Oyster Building, the Grotto Building, and other places, many of which are no longer standing. It was noted in the minutes of an early meeting that the members did not want to engage a hall for a meeting place where it would be necessary to pass through a barroom to get to the hall.

The minutes of January 11, 1898, stated that Mr. Schaffer, committee of one on securing a charter, made a report, stating that the expense would be ten dollars; and, at the March 8th meeting, 1898, the secretary, Mr. Hannan, reported the incorporation papers were completed and recorded.

It is noted that upon the death of a member, representatives of the Association attended the funeral in a body, hiring a carriage, and that mourning badges were worn. One of these badges has been found among the files of the Association. Also, the sum of \$2.00 was levied upon each member for the family of the deceased, and the sum of \$100 was presented to the widow, or other dependent. (This was later increased to \$200.00)

A banquet held on January 1897 cost \$2.00 per person and was attended by 31 persons. The Association was honored to have the President of the National Association attend the banquet.

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**1873-1973** (Continued from page 8)

On March 23, 1897, at a regular meeting, it was decided to allow two of the members to prosecute any person found violating plumbing regulations, and the Association guaranteed financial aid in this process.

Delegates to the National Convention were elected at a regular meeting. There were, according to the May 18, 1897, minutes, 41 members in good standing.

It appears that problems in the early days were not much different than they are at the present time. We read that there was much discussion about the "Baltimore Resolution," granting of licenses, scarcity of plumbers, etc. Further, a committee was appointed to confer with Commissioners and to submit to them the suggestion of reorganizing the Plumbing Board and of having a part in naming the kind of persons who should constitute the said board. Another familiar note is this: "Mr. Coverty desires that some action be taken to have the members attend the meetings. He spoke earnestly on the unfairness of expecting a few men to attend the work of the Association while the majority did not think enough of the society to attend any of the meetings."

There was much debate between the Journeymen Plumbers' Association and the Master Plumbers' Association regarding the use of helpers, the journeymen requesting that they be abolished, and the Master Plumbers stating that they could not dispense entirely with helpers. In 1900, the pay for plumbers was \$4.00 per day, and \$2.00 per day for helpers. Even in 1906, there was difficulty in securing competent labor, as was indicated by the minutes of January 22, 1906:

"The recent season has proved generally unprofitable to the Master Plumbers of the District of Columbia, although the amount of work engineered by the trade should have shown different results. The difficulty experienced in procuring sufficient competent labor, both skilled and otherwise, we believe to be responsible to a considerable extent for this condition, and we have carefully considered the question of the prevention of a recurrence of this situation during the coming year."

About 1900, the "Atlantic Coast Association" was organized, which might be compared, geographically at least, to the present Fifth District.

There was much dissatisfaction with the Journeymen Plumbers Association at that time, which resulted in a lockout of L.U. No. 5. There was considerable discussion of the open-shop question, and, at the March, 1906 meeting, it was moved and seconded that "from this time on we conduct open shops and will not discriminate between union and non-union." This lockout attracted nationwide attention, and many cities offered to send, and did send, workmen to help out during the lockout, and many Associations throughout the United States wrote to the D.C. Association endorsing their stand and seeking information on the lockout.

It is noted that each state was represented in the National Association by a Vice President.

In 1906, an invitation was accepted from the

Baltimore Association to attend its summer outing. From that time on to the present time, it seems that the Washington Association has attended dinners, dances, crab feasts, and other activities sponsored by the Baltimore (now Maryland) Association, and that there has been a very good relationship between the two Associations. Similar fellowship was later exhibited between the Washington and Virginia Associations.

In February 1908, the matter of forming a trade school in the City was brought up, and a lecture was planned, to be held at the YMCA. It is also noted that there was a very active Employers' Association to which the Master Plumbers' Association belonged. Reference is also made to a Master Builders' Association.

It was reported in August 1908 that the National Convention held in Boston was the largest and finest convention ever held, the attendance being 650, and the expense eight to ten thousand dollars. Mr. Walter Nolan of Washington was elected Vice President.

The Association did not believe in all work and no play. In addition to oyster roasts, there were banquets, and in 1908, a buffet supper in Freund Hall, for which 100 invitations had been printed. The program included eight vaudeville numbers, and the cost was \$200.80.

Fellowship with other Associations extended as far as Wilmington, Delaware, where members attended a shad bake in 1908.

One trip to a National Convention appears to have been outstanding. The 1909 National Convention was held in Detroit, Michigan. Members from Washington joined the Baltimore delegation on their special B & O coach. From Baltimore they proceeded to Buffalo, spending one day at Niagara Falls. From Buffalo they took a boat to Detroit, the entire fare for train and boat being \$17.00. At this convention, Mr. Walter Nolan of Washington was unanimously elected president, and Mr. Artz, Secretary. Mr. Nolan was presented with a gavel cut from wood of a walnut tree located about two feet from the tomb of George Washington at Mount Vernon.

In 1918, the National Convention was held in St. Louis, and it was noted that there was "hearty cooperation of the supply houses with the Master

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Plumbers' Association." They were going to enter upon a plan of education among the people that would make more business for both sides. In 1918, it was noted that there was a great scarcity of plumbers, the demand for plumbers for Government work being so great that 2/3 of the men normally employed by master plumbers, with few exceptions, were with Government service. The journeymen plumbers were between the ages of 21 and 45, and they were being called in the draft.

A trade-school association was organized, but the school was not open to non-union shops. It was decided not to join such an association unless boys from non-union shops would be permitted to attend the school. It was in 1919 that familiar names began to appear in the membership - Anthony Bovello, Thomas E. Clark, Frank Bentley, Henry Eberly, John Webster.

In 1920, it was noted that the Baltimore Association had adopted a means of letting the public know who belonged to the Master Plumbers' Association, by displaying a sign in their place of business, which was thought to be a very good idea; and the secretary was instructed to write to the Baltimore Association to secure information regarding such a sign. This type of sign was later adopted by the Washington Association.

In 1921, a new innovation was a course of lectures on behalf of the Trade Extension Association, by Claude Owens of the E.G. Schafer Co., and later there were other lectures, chalk-talks, and slides.

In 1922, the Secretary was requested to discuss with the National Headquarters and the Baltimore Master Plumbers' Association the matter of applications of Master Plumbers from Suburban Washington who wished to join our Association. Permission was granted.

In 1923, Mr. Frank Bentley was elected secretary of the Association and remained in that position for 40 years, until his death. He was the mainstay of all the presidents under whom he served and was highly respected by all those with whom he came in contact. He also served as National Secretary 1933-34.

In recent years, the Association has stressed the need to improve the image of the plumber. As far back as 1923, at a regular meeting, several members spoke on matters "pertaining to the possibility of elevating the morals of the members of our craft."

In June 1923, a special meeting was called to discuss the incorporation of the Association. Upon investigation, it had been found that the previous incorporation papers had expired on February 26, 1918. The new incorporation was made perpetual.

It seems that "membership" was a No. 1 consideration in those days also. To boost membership, a lucky-number prize contest was held each month, with supply houses and others donating valuable prizes.

A further manifestation of fellowship with the Baltimore Association was shown at a dinner following the Washington Association's annual outing, at which Baltimore members were guests. The Baltimore Association, during the dinner, presented a large key to the Washington Association

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as a token of appreciation and good fellowship.

In February, 1925, the delegates to the National Convention were instructed to vote against the establishment of a National permanent office. However, at a later convention, when such an office was approved, the Washington delegation was instructed to lobby for the office to be located in Washington, D.C.

In 1926, it was reported that the apprentice school was progressing very well, and the Association has continued to sponsor such a school, with varying degrees of success.

The minutes of July 11, 1928, disclose that a committee chaired by Mr. Cross, discussed the benefits of having a ladies' auxiliary, and a committee was appointed to organize the ladies. The committee consisted of Messrs. Koehler, Gary, and Kerr. A joint meeting of the Association and prospective Auxiliary members was held on April 3, 1929, and 29 ladies joined. It was decided that the ladies would hold their meetings on the same night as that of the men's association at the Grotto Hall. The Association voted to appropriate \$200 to the Ladies Auxiliary. It is significant to note that the Auxiliary has played an important part in the history of the Association, and has demonstrated its stated object, "to cooperate and assist the Master Plumbers' Association and honor the memory of those who contributed to the advancement of Sanitation." During its 44 years of existence, it has been honored to have had three National Presidents, Mrs. W.E. Miller, Mrs. Julius Becker, and Mrs. Leonard Heitmuller; two National Secretaries, Mrs. Louis Stumpner and Mrs. Murrel Sayre, Mrs. Stumpner having also served as National Treasurer.

At the July 29, 1929 meeting it was reported that \$100 was appropriated for the National Scholarship Fund. Also in the year 1929, the Constitution and Bylaws were amended to create a Board of Directors composed of the immediate five past presidents, which later was amended to include all living past presidents.

In 1931, the first Executive Secretary of the Association, Mr. Reed, was hired at \$50.00 per week, and the dues were immediately increased from \$2.00 to \$10.00 to meet this additional expense. A complete reorganization of the Association was made, and, quite naturally, this did not meet with the approval of all the members, some of whom expressed their disapproval by resigning. The number which resigned, however, was, in proportion, much smaller than was anticipated, and smaller than other Associations experienced when they accepted this plan of operation.

In December 1933, the first official bulletin of the National Association was distributed.

Mr. Robert J. Barrett of Washington was unanimously elected President of the National Association at New Orleans in 1933. The 53rd Annual Convention of the NAPHC was held in Washington, May 28-31, 1934, with Mr. Barrett of Washington presiding as National President.

In 1935, an insurance plan with the Union Cooperative Insurance Company was adopted. This

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THE PLUMBING AND HEATING MONTHLY

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was the first insurance plan, and was succeeded by other plans.

During 1937, the financial status of the Association was so good that it was decided to invest all moneys in the treasury over \$500, and, accordingly, two \$500 bonds in Capital Traction Company were purchased for \$875.00, and 12 shares of preferred stock of the Washington Gas Company for \$1,148.55, a total investment of \$2,023.62. From time to time, other investments were made. A safe deposit box was also acquired for storage of stocks, bonds, and important papers. The Board of Directors was enlarged to include standing officers. The secretary and treasurer were bonded for \$1,000. The salary of the secretary was on a commission basis of 50 cents per member. This was also a year of social activities, which included an annual banquet attended by 620 at the Willard Hotel; a social gathering at the Raleigh for members, prospective members, wholesalers, and employees of the plumbing office, a summer dinner-dance at the Washington Golf and Country Club; and an all-day social and dinner at Weber's Cafe.

In 1943, under the presidency of Joseph Bateman, it was arranged with the C & P Telephone Company to insert the Association's membership in the yellow section of the telephone book, with the Association's insignia, at a small charge per member for the listing. A War Bond drive resulted in sales amounting to \$50,000.00.

In 1944, upon the suggestion of Mrs. W.E. Miller and Mrs. J.H. McCarthy of the Women's Auxiliary, a sum of money was appropriated to defray expenses of sending Christmas gifts to those in the Armed Services, including sons, daughters, and sons-in-law, and daughters-in-law of members. 58 Christmas packages were sent by the Auxiliary to those in the Services that year. Packages were also sent the following year. Three members were serving at that time with the Armed Forces - Mr. Bateman, Mr. Keller, and Mr. Gilliam.

No National Convention was held in 1945, but the National President, Mr. R.K. Landreath of Texas; the National Vice President, Mr. Howard B. Reed; the National Director, Mr. E.G. Harris; and the National Executive Secretary, Mr. E.J. Flentze, attended the Association's April 1945 meeting and addressed a joint session of the Association and the Auxiliary.

Mr. Joseph Bateman was elected Treasurer in 1945, and is still serving in that capacity. He also served as National Director 1968-1970.

In the year 1945, under the leadership of Carl Lipp, President, an all-time record of 33 new members was secured by the membership committee, and the average monthly attendance at meetings was 41. In giving his report for the year 1945, Mr. Lipp stated: "Business for the individual plumber in 1946 will be in a material sense like a very fat oyster. It will be a delicate operation to open the shell, but after opening, the full enjoyment is yours."

An extensive advertising campaign was inaugurated in 1946, and each member was asked to contribute \$25.00 toward the expense of such campaign. Membership gains in 1946 were 24.86%. Mr. Lipp became National Director in 1947, and it was reported that he had made the best report ever to be presented to the Board.

Mr. Bert Kinzey of Richmond, Va., was invited to the November, 1947 meeting to speak to the Association on business costs. For a number of years since, Mr. Kinzey has been conducting seminars in the area.

The year 1948 marked the 75th Anniversary and Diamond Jubilee of the Association, and in celebration thereof, the annual dinner-dance, held at the Mayflower Hotel, was an elaborate affair with 823 in attendance.

A drive was being conducted during this time for contributions for the proposed National building in Washington. By 1947, it was reported that \$33,000 had been obtained, \$630.00 of which had been donated by the Washington Association. The cost of the building was estimated at \$200,000.

In January of 1949, a small but very successful convention for the area was held at the Statler Hotel, with representatives from National and adjacent state organizations present and participating.

In 1954, the National Convention was held in Washington, D.C., with 6,500 registered. It was considered a "huge success."

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At the February 1955 meeting, the Board of Directors was authorized to contract a Mr. Cooper to publish jointly with the Washington Suburban Association a trade publication on a percentage basis. He was succeeded later by Mr. Burgess, and the PLUMBING and HEATING MONTHLY was eventually edited under the auspices of the Washington, Northern Virginia and Washington Suburban Associations. In 1959, Mr. Larry Hogan became Executive Secretary and publisher of the magazine, followed by Mr. Mike Gardner, Mr. Gerald Holcombe, and finally, Mr. Jule Thomas, the current Executive Director and publisher of the magazine, which is sponsored now solely by the Metropolitan Washington Association of Plumbing-Heating-Cooling Contractors.

The Association was honored to have Mr. Julius Becker serve as National Director in 1959.

Several members of the Association have served on National Committees in recent years.

In 1964, President Yingling stated that the two resolutions presented by our delegation at the National Convention were approved, namely, to institute a research laboratory, and to study the industry for improvement. He also reported that he had appeared on the "Broadcast House Hour," answering questions.

The Gas Area Committee attended the gas display at the New York World's Fair as guests of the Gas Company in 1964.

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In May of 1965, President Stumpner and John Wimmel escorted a group of West German plumbers on a tour of plumbing installations in progress by members of the Washington Association of Plumbing Contractors.

In 1973, the Association participated in the Plumbing Industry Week Program sponsored by the National Association, and the Auxiliary sold PIW stamps.

On November 2nd and 3rd, 1973, the Association is celebrating its 100th Anniversary by a Mini-Convention at the Sheraton Park Hotel. It is honored to have as its guest speaker, Mr. Sam Bloom, President of the National Association of Plumbing-Heating-Cooling Contractors. In addition there will be workshops, business sessions, a tabletop conference, and a reception and banquet. The Women's Auxiliary is sharing in this celebration by entertaining the ladies attending with a reception and luncheon. Invitations to attend have been extended to Delaware, Maryland, Virginia and West Virginia. Serving as officers of the Association in this Centennial Year are: Murrel Sayre, President; Anthony Setola, Vice President; John Madden, Second Vice President; Leonard Heitmuller, Secretary, Joseph Bateman, Treasurer; and Thomas Lanahan, Sergeant-at-Arms. The Centennial Convention Committee is Co-Chaired by Earl Lutz of H.E. Williams & Co. and Henry Bens of Harrison Brothers, Inc. Members of the Committee are: Murrel Sayre, Joseph Bateman, William Collins, Kenneth Allen, John Coe, John Early and two additional wholesalers: Gilbert Needle, Atlantic Plumbing Supply Co., and Harrison Somerville, Jr., Thos. Somerville Co. Two members of the Women's Auxiliary served on the Committee to help plan and coordinate the ladies activities: Mrs. Murrel Sayre and Mrs. Leonard Heitmuller.

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## CENTENNIAL CONVENTION PROGRAM

### FRIDAY, NOVEMBER 2

REGISTRATION — 8:30 a.m. - 6:30 p.m.  
Main Lobby - Outside Lamp Post Lounge

WORKSHOP — "Management for Profit"  
9:30 a.m. - 4:00 p.m.

Richmond Room

Mr. Bob Loder - American Standard

RECEPTION — "Champagne & Cheese"

7:00 p.m. - 8:00 p.m.

Delaware Room

Hosted by the Kohler Co.

& Local Distributors

### SATURDAY, NOVEMBER 3

REGISTRATION — 9:00 a.m. - 4:00 p.m.

Main Lobby - Outside Lamp Post Lounge

GENERAL SESSION — 9:30 a.m. - 12:30 p.m.

Cotillion Room (North)

Presiding: President Murrel Sayre

Invocation

Posting of the Colors

Welcoming Address:

Mr. Ben Segal

Special Assistant to Mayor Washington

Introduction of Guests & Greetings

Recognition Presentations

Highlights of Association History

Keynote Address:

Congressman Larry Hogan

(5th District, MD)

Industry Address:

Mr. Sam Bloom

President, NAPHCC

Featured Address:

Mr. Charles Horton

Publisher, Supply House Times

LADIES LUNCHEON AND HAWAIIAN STYLE  
SHOW

12:30 p.m. - 2:30 p.m.

Assembly Room

TABLE TOP CONFERENCE

2:00 p.m. - 5:00 p.m.

Cotillion Room (South)

RECEPTION — 7:00 p.m. - 8:00 p.m.

Park Ballroom

BANQUET — 8:00 p.m. - til'

Park Ballroom



METROPOLITAN WASHINGTON ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS

1413 K STREET, N.W., WASHINGTON, D. C. 20005 • (202) 737-3180

September 10, 1973

### CENTENNIAL CONVENTION PROGRAM EXPANDED

Dear Members of MWAPHCC and Industry Friends:

In celebration of the one-hundredth anniversary of the Association, we have planned a CENTENNIAL CONVENTION, November 2 and 3, 1973, at the Sheraton-Park Hotel, Washington, D. C. We urge you to register and participate in this Convention.

A brochure with registration form is enclosed. Since publishing the brochure, we have expanded the program.

REGISTRATION: Due to the expanded program, registration will open at 8:30 a.m. instead of 2:00 p.m. Friday, November 2.

WORKSHOP - Friday, November 2 - 9:30 a.m. -4:00 p.m. (Lunch on your own)

A new exciting feature has been added to the Centennial Convention Program. A "Management For Profit" Seminar will be conducted by Mr. Bob Loder of American Standard. The Seminar is scheduled for 9:30 a.m., Friday, November 2 at the Sheraton-Park Hotel. It is offered to all who are registered for the Convention at no extra cost.

Mr. Loder has won industry-wide recognition for his outstanding ability to conduct this Seminar which has proved valuable to so many contractors. Your Convention Committee is proud to be able to offer this additional Convention activity.

RECEPTION - Friday evening, November 2 - 7:00 p.m.-8:00 p.m.

Only those who have registered for the Convention may attend this reception. This will be a reception (cocktail party) only. Dinner will not be included. All attending need to make their own dinner plans. The reception will be the occasion to meet and enjoy fellowship with all of those attending the Convention.

GENERAL SESSION - Saturday morning, November 3 - 9:30 a.m.-12:30 p.m.

The opening General Session will be a never to be forgotten event. Everyone will want to be present. Some of the highlights of this Session are:

1. A colorful posting of the colors by one of the nation's outstanding color guards accompanied by drum and bugle corps.
2. A welcoming address delivered by the Mayor or the Chairman of the City Council. (Confirmed)



3. Greetings from industry personalities and guests.
4. Presentation of plaque to oldest living member of the Metropolitan Washington Association of Plumbing-Heating-Cooling Contractors.
5. Highlights of the Association's history.
6. Keynote address by Congressman Larry Hogan. (Confirmed)
7. Address by Mr. Sam Bloom, President of NAPHCC. (Confirmed)
8. Featured address - Charles Horton, Publisher of Supply House Times. (Confirmed)

TABLE TOP CONFERENCE - Saturday, November 3 - 2:00 p.m.-5:00 p.m.

Manufacturers sales executives will man the tables. Manufacturers will pay the \$25.00 Table Conference fee. During these hours the contractors are invited to meet and discuss any problems they have, or other items of mutual interest, with the manufacturer executives. Participation in the Table Conference program is included in the contractor registration.

RECEPTION AND BANQUET - Saturday evening - Reception 7:00 p.m.  
Banquet 8:00 p.m.

This gala affair is included in the Convention registration. It will be a festive occasion with the motif fitting to that of the celebration of the Association's centennial. There will be great food from an exciting menu and the program will conclude with outstanding entertainment. It will be a fitting climax to this memorable occasion.

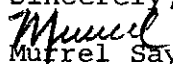
ABOUT THE REGISTRATION FEES

The \$40.00 registration fee for men pays for all of the Convention functions. Registrants will receive tickets for each function. Only those who are registered can attend the Convention functions such as: receptions, table conference and banquet. The \$30.00 fee for ladies registration includes all convention functions plus special activities on Saturday.

The Table Conference fee of \$25.00 is paid by the manufacturers to participate in the Table Conference Program. The contractor pays no fee to attend and participate in this Program, above the registration fee.

The individual function tickets are provided for the benefit of those who have not registered for the Convention, but wish to attend individual functions such as: receptions and the banquet. For example, someone who has not registered for the Convention, may wish to attend the reception and the banquet Saturday evening. In that case, the cost would be \$7.50 for the reception, and \$25.00 for the banquet, or a total of \$32.50 for both functions.

You are urged to register now for the Convention. The Convention brochure, registration form, and hotel reservation request form are enclosed.

Sincerely,  
  
Murrel Sayre  
President, MWAPHCC

Enclosures



METROPOLITAN WASHINGTON ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS

1413 K STREET, N.W., WASHINGTON, D. C. 20005 • (202) 737-3180

October 9, 1973

TO: Members of MWAPHCC

FROM: Murrel Sayre, President MWAPHCC  
Earl Lutz, Co-Chairman, Centennial Convention Committee  
Henry J. Bens, Co-Chairman, Centennial Convention Committee

SUBJECT: THE CENTENNIAL CONVENTION

We are less than one month away from this historic occasion, and many have not registered! We feel that every industry person should have enough pride in his industry and in the only 100 year old Association in the industry to make sure that this Convention is a "howling success." But it can't be unless we have your registration and attendance!

#### ANNUAL DINNER DANCE A PART OF THE CONVENTION

We have always had an annual Dinner Dance. This year the Convention Banquet Saturday evening, November 3, will be our annual Dinner Dance and a fitting climax to this Centennial celebration. Further, to center all of our attention on the Convention theme, we will have no General Membership Meeting in November.

The Centennial Banquet will be an elegant and gala affair. There will be a big birthday cake. The menu will feature roast prime ribs. There will be a strolling trio during cocktails and dinner -- first class entertainment -- and a big band for dancing -- 10:00 p.m. to 1:00 a.m.

We urge you to register yourself and your wife along with any other company personnel for the entire Convention and purchase additional Banquet tickets for your other employees or guests that you normally have at the dinner dance.

Your Association will not have another affair of such significance as the Centennial Convention during any of our lifetimes. We believe it deserves everyone's support.

How about it?

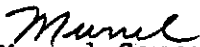
#### OUTSTANDING LADIES PROGRAM


The ladies activities, in addition to the opening reception, Friday evening, the reception and banquet Saturday evening, will include lunch Saturday noon and a Hawaiian Dance and Fashion Show. Since NAPHCC is headed to Hawaii in '74 this is a fitting prelude. The girls will have fun!


KOHLER PARTY FRIDAY NIGHT

The Kohler Mfg. Co. and the five local Kohler Distributors will host the opening Convention reception, Friday evening. It will be a Pink-Champagne and Cheese Party you will never forget. Kohler is hosting the party as part of the celebration of their 100th anniversary.

We have enclosed two Convention registration tickets (one man, one lady) so that we can finalize our planning, please let us have your check for \$70.00 during this week.

  
Murrel Sayre  
President, MWAPHCC

  
Earl Lutz, Co-Chairman  
Centennial Convention Committee

  
Henry J. Bens, Co-Chairman  
Centennial Convention Committee